

Application Profile

Name		
Address		
City	State	Zip
Cell Phone	Home Phone	
Email Address	Social Security No.	

1. How were you referred to NCS? _____
2. Present Employment _____
3. Why are you seeking a career change at this time? _____

4. Please list your sales experience: _____

5. What intangibles have you sold in the past years? _____
6. Average earnings for the past three years? _____
7. How do you feel about a straight commission sales career? _____
How does you spouse, or partner, feel about it? _____
8. What assistance do you need from a manager? _____
9. Are you open to relocating? _____
10. List your present type and source of prospects: _____
11. What are your percentage of your calls are by appointment? _____
12. How do you feel about cold calls? _____

13. What are your three strongest attributes? _____

14. What are your three weakest attributes? _____

15. Have you ever used a “planned presentation?” _____

16. Are you financially able to support yourself for two to four weeks while you are perfecting your sales presentation and preparing for the sales training class _____

17. What date would you be available to begin with NCS? _____

List all present work experience below, beginning with your most recent position.

1.

Company:	Employed Dates		Compensation:	
	From:	To:	Start:	End:
	Position:		% Commission:	
	Territory:		% Salary:	
Type of Business:	Duties:		Why did you leave:	
Supervisor:	Liked Least:		Liked Most:	

2.

Company:	Employed Dates		Compensation:	
	From:	To:	Start:	End:
	Position:		% Commission:	
	Territory:		% Salary:	
Type of Business:	Duties:		Why did you leave:	
Supervisor:	Liked Least:		Liked Most:	

3.

Company:	Employed Dates		Compensation:	
	From:	To:	Start:	End:
	Position:		% Commission:	
	Territory:		% Salary:	
Type of Business:	Duties:		Why did you leave:	
Supervisor:	Liked Least:		Liked Most:	

Education

High School	Years attended	Years completed	Graduate?
City/State	From:	1 2 3 4	Yes
	To:		No
College:	Years attended	Years completed	Graduate?
City/State	From:	1 2 3 4	Yes
	To:		No
Major:	Degree(s)		
Other Education Experience:			

Leadership Experience:

Entrepreneurial Experience: